

Bridging Better Procurement Communications and Collaboration through Online – ECnet eProcurement

The Customer

Having its manufacturing plant in Kedah, the Customer is a Japanese-based manufacturer in the processing and development of electronics products, specifically in car audio tuners, car audio products, CD-ROM/ CD-RW, VCO and PCB assembly.

Business Challenges

Relying on conventional ways of procurement communication through phone calls and faxes while having number of parts involved in its manufacturing process, these were the challenges faced:

- ❖ Lack of operational efficiency due to manual and paper-based processes
- ❖ Lack of response speed between the Customer and its trading partners
- ❖ Lack of accuracy in exchange of trade documents
- ❖ Constant data errors through electronic conversion, and duplication of trade documents, such as Purchase Orders (POs) into invoice documents

ECnet and our solution - eProcurement

eProcurement was introduced as a process to be via electronic channel, which enables:

- ❖ Reduction in operations cost
- ❖ Improved operational efficiency and productivity
- ❖ Improved communications and trading relationships
- ❖ Improved customer satisfaction
- ❖ Document security
- ❖ Seamless integration and management of procurement, logistic and finance
- ❖ Centralized information management
- ❖ Reduction of data errors
- ❖ Scalable and flexible architecture to support business-to-business and application-to-application collaboration

Results from eProcurement Implementation

The Customer experienced these results after implementation:

- ❖ Simplified procurement execution process increased efficiency and productivity
- ❖ Reduction of operational cost from procurement
- ❖ Increased overall productivity from staffs and also trading partners
- ❖ Reduction of data errors, and accurate data sharing and exchange through ECSource among their staffs and trading partners

Testimonial

We were more than honored to have the below said by the Customer:

“Though the projects have just been recently implemented, we are confident that through electronically integrating our trading partners to our supply chain via ECnet, we will reap immense benefits such as improving our procurement execution abilities, cutting costs and improving the overall productivity of both our staff and trading partners. By trading online via ECnet’s web-based services, our trading partners also stand to benefit with ECSource, an one-stop sourcing, procurement and fulfillment portal provided by ECnet.”

Materials Manager